



SELLER INTERVIEW QUESTIONNAIRE

DRE #01884341

Seller Name(s): _____

Property Address: _____

The seller understands that they could be exposed to lender fraud if a short-sale package is submitted to the bank(s) with information materially inconsistent with their original loan application. Warning: This information may be utilized by the lender to pursue legal action against the seller.

INITIAL MEETING QUESTIONS

- 1. Is your property already on the market or listed with another agent? Yes No
2. When was the property purchased?
3. Original purchase price? \$
4. Who is on the title?
5. Who is on the mortgage?
6. What kind of mortgage do you have (Conventional, VA, FHA, etc.) and how many?
7. Who is the lender(s)?
8. Are you living in the property? Yes No
9. What is the condition of the property?
10. What repairs are needed?
11. If you are relocating, when do you have to move?
12. Approximately how much do you owe? \$
13. Are you up to date on your Condo or Homeowner's Association payments? Yes No
14. Do you owe back taxes or are there any liens on your property? Yes No
15. Have you considered or are you considering declaring bankruptcy? Yes No
16. Are you current on all your mortgage payments and will you be able to remain current? Yes No
17. What lender correspondence have you received?
18. What is the situation that caused you to miss or will cause you to miss your payments, or (if no payments have been missed) why do you need to sell?
19. What are your current payments including taxes and insurance? \$
20. What is your household monthly income? \$
21. What are your estimated monthly expenses besides mortgage? \$
22. Do you hold any kind of a security clearance? Yes No
23. Additional Notes: